

CELEBRATING
25+ YEARS
Est. 1996

Vending SOLUTIONS



Push our buttons  24/7

COFFEE • WATER • SNACKS • FRESH FOOD • PPE • CASHLESS

25+
Years in Business

1350+
Total Vending Operators

8000+
Total of Machines Supplied

COMPANY HISTORY

Vending Solutions started with little more than an idea but with sound knowledge of the vending industry. Graeme Keshwar CEO of Vending Solutions started his vending career during his student years in the USA working for a Pepsi bottler, filling vending machines. This is where he first recognised the potential in the vending industry, and in particular, the demand for vending machines in the corporate and industrial sectors.

After many years working for a leading South African vending company as National Sales Manager, and with the advent of democracy in 1994, Graeme started out in the vending industry running one of the very first black-owned vending companies in South Africa. This initiative paid off with the company showing tremendous growth and over time emerging as Vending Solutions.

Today Vending Solutions operates nationally from its head office in Johannesburg, and has established itself as the largest black-owned vending machine business in South Africa. We have extensive experience, sound business skills and a high level of service excellence. By embracing technology and the constant training of its team, Vending Solutions has established itself as an industry leader.

MANAGEMENT TEAM AND STAFF

A committed management team, whose ability to provide consistent quality service to customers, is founded on technical and managerial skills, backed up by an accumulative 40+ years' experience in the vending industry. Vending Solutions also realises the importance of adequately qualified and trained staff and firmly believes in re-investing in its employees. This policy is realised in the regularly-organised in-house skills-transference programs as well as training by recognised associations. In this way, Vending Solutions applies the experience and wisdom of a growing company through talented people to provide investors and customers with quality vending machine products and impeccable service.

ISO ACCREDITATION

We are proud to share that Vending Solutions has achieved ISO 9001 and ISO 45001 certification—globally respected benchmarks for quality management and occupational health and safety. These certifications reflect our ongoing commitment to excellence, ensuring that our systems and processes meet the highest international standards. They reinforce our dedication to delivering consistent, high-quality service while fostering a safe, compliant, and continuously improving work environment for both our clients and employees.



COMMITMENT TO BEE

Vending Solutions is 100% black-owned, with a BEE rating of level 1 with 135% contribution. Vending Solutions' commitment to broad-based Economic Empowerment is reflected in ownership, management and staff complement, who provide the motivated backbone of the operation and service to our clients.

**100%
BLACK OWNED**

GOALS AND STRATEGY

"Our aim is to deliver growth through a relentless focus on enhancing the talents of our team and the technology within our industry." Our strategy is to build a trusted and technologically advanced vending offering, through service excellence and good value. Vending Solutions aims to retain the loyalty of customers who use our services, while also attracting new customers in order to obtain greater market share.

Thanks to new technology we are sourcing vending machines which have been designed to consume less power and offer greater efficiency. The energy and cost savings over time are substantial and help towards a better company and environment for the future.

PROMINENT CUSTOMERS FOR VENDING MACHINE SERVICES INCLUDE THE FOLLOWING:



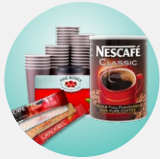
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We have the perfect hot beverage solution for every environment and taste. Take a look at our top quality range that brings a genuine coffee shop experience into your environment.



Consumables Online Shop

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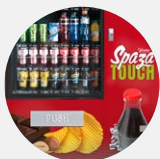
The easiest way to order your Vending Consumables online, delivered to your offices all around Gauteng as well as Secunda and Sasolburg.



Technical Services & Support

7

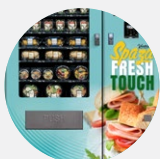
We provide regular cleaning, sanitising, maintenance, and refilling of vending machines to ensure optimal performance and compliance with health standards.



Snacks & Drinks

8

It's what vending solutions are best known for – being able to provide drinks and snacks at the touch of a button.



Fresh Food

9

Get fresh food like sandwiches, salads, wraps and more at the touch of a button from our fresh food vending machines.



Smart Fridges

10

Vending anything from fruit and vegetables to ice-cream and instant meals. We were the first company in South Africa to supply smart vending fridges with a move towards micro convenience stores!



Full Service Vending

11

We take care of everything to make your life easier. Comprehensive machine maintenance, cleaning and keeping them fully stocked.



Contemporary Pause Areas

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Vending machines should be placed in fitted surrounds to improve their aesthetics, create a designated space, enhance visibility and functionality.



PPE: Industrial Vending

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Fully managed dispensing system for a variety of items in the workplace.



Cashless Payment Systems & Telemetry

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Choose the cashless payment system that's right for you. Users can vend using debit/credit cards, staff cards, tags and even smartphones.



Filtered Water

18

There's no substitute for a drink of crisp, cool water.



Our Ethos

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As members of FEDHASA and the only vending company in South Africa with ISO accreditation 9001 and ISO 45001 ensures that we maintain these standards.



Rentals

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Vending Solutions offers competitive rentals carefully tailored to fit your needs.



Advertising & Branding

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Increase your brand footprint by covering your vending machine in attractive graphics highlighting your brand.



Vending Business Opportunity

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From an investor/aspiring entrepreneur's point of view, vending offers many opportunities and advantages.

HOT BEVERAGE

TABLE-TOP & FLOORSTANDING



Saeco Magic
Bean to cup

- 8.5 to 15g variable chamber coffee unit
- 7inch touch screen
- Silent built-in milk frother



Saeco Aulika Evo
Bean to cup

- One Touch milk
- Double boiler, double pump
- Optional water supply connection



Azkoyen Zen
Instant & Leaf Tea
or Bean to Cup

- 4 selections and 8 pre-selections
- 4 Canisters, 2 Mixers, 320 Cups
- Easy maintenance



Necta Korinto
Bean to Cup Coffee
Machine

- 950g Bean capacity
- 8 Selections
- Hot chocolate



Minifresh
Instant or Instant &
Leaf Tea

- Instant coffee and leaf tea
- 22 hot drink selections
- 300-cup capacity

CAPPUCCINO



ESPRESSO



FILTER COFFEE



MACCHIATO





When it comes to workplace coffee breaks, nobody does them better than Vending Solutions. We have the perfect hot beverage solution for every environment and taste. Take a look at our top quality range below that brings a genuine coffee shop experience into your environment.



Azkoyen Vitro M3

Instant & Leaf Tea or Bean to Cup

- 5 Canisters
- 8 hot drink selections
- 4 pre-selections



Azkoyen Zensia

Instant & Leaf Tea or Bean to Cup

- 1 X 1kg bean hopper
- 2 x 1 Instant product canisters
- 700 Cup capacity



Azkoyen Novara

Instant & Leaf Tea or Bean to Cup

- 6 Canisters, 700 Cups
- Aroma intensity calibration
- 6 drink selection

LEAF TEA



LATTE



MOKACHINO



CHOCOLATE





VISIT OUR CONSUMABLES SHOP

The easiest way to order your Vending Consumables online, delivered to your premises in and around Gauteng as well as Secunda and Sasolburg.



- ✓ Super quick and easy online ordering
- ✓ FREE delivery on bulk orders
- ✓ No account application required



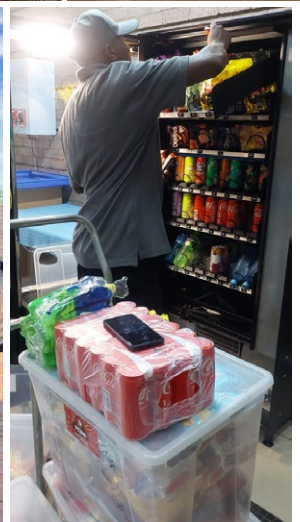
TECHNICAL SERVICES & SUPPORT

Regular maintenance of vending machines can be a time-consuming task, which is why Vending Solutions offers a fully managed service to ensure that your machines always perform at optimum levels, with minimal involvement on your part.

To start with, our maintenance team will conduct on-site visits to ensure that your machines are thoroughly cleaned and sanitised according to health and safety regulations.

Our trained engineers will also service your machines regularly, and perform quality control checks to ensure long-lasting performance and top quality standards. In addition, we are also able to provide you with a low-cost filling service, whereby our team will refill your machines on a regular basis, according to your particular needs and specifications.

As you can see, our comprehensive cleaning, maintenance and refilling services ensure you complete peace of mind, the highest standards, and an effortless vending experience for both you, your employees and clients.



SNACKS & DRINKS

It's what vending machines are best known for – being able to provide drinks and snacks at the touch of a button. This becomes especially important in the work environment, where free time is limited and delays impact on productivity.

Our snack and confectionery vending machines are supplied on a self-management basis (self-fill) either via outright purchase, lease rental or free of charge under our managed service.



Spaza 24/7 Snack & Combination

- Includes Nayax cashless payment system
- 40 Selections
- SureVend guaranteed delivery
- 312 Capacity



Azkoyen Hz87 New Combination

- Fully adjustable shelving
- Programmable thermostat
- Versatile spiral configuration
- Suited to office of 100 or more staff



Azkoyen Hz70 New Combination

- Drink and snack dispenser
- 24 Selections
- Suited to office of 80 or less staff



Spaza Touch Snack & Combination

- Includes Nayax cashless payment system
- 40 Selections
- 21.5 inch Touch Screen



Spaza Drinks Touch Glass Bottles & Can Drinks

- Includes Nayax cashless payment system
- 40 Selections
- 21.5 inch Touch Screen



Spaza Petite Snack & Combination

- Drink and snack dispenser
- 30 Selections
- Suited to office of 80 or less staff

FRESH FOOD VENDING



TOUCHSCREEN

21.5 inch Touchscreen for easy and intuitive vending process as well as advertising in idle mode.



TRANSACTION SYSTEM

Offers your users to dispense product using electronic tags, smart cards stick-on tags or even using a smartphone app (rented separately).



PRESENTATION

Double-glazed thick glass door for visibility and security.



RELIABILITY

Vend sensor in the delivery box guarantees product delivery every time.



ELEVATOR SYSTEM

Advanced elevator system, allowing for the safe distribution of fragile products. Can be configured to suit individual requirements.



ADJUSTABLE SHELVING

Adjust shelf height, tilt, spirals as well as Helix adjustability to vend almost anything.



SECURITY

Secure door with wraparound anti-vandal enclosures and anti-theft device installed in the delivery box.



ENERGY EFFICIENCY

Fully insulated cabinet, double-glazed viewing window and LED lighting reduces energy costs.



MACHINE BRANDING

Design, printing and application of custom branding onto machines (optional).



FAULT REPORTING

Unique QR code displayed allows users to easily report faults and get immediate response with reference number.

Fresh food at the workplace
at the **touch of a button**



SMART FRIDGES

Every 10-15 years, a major shift in public demand completely changes the face of an industry – creating a window of opportunity for those who capitalise on it.

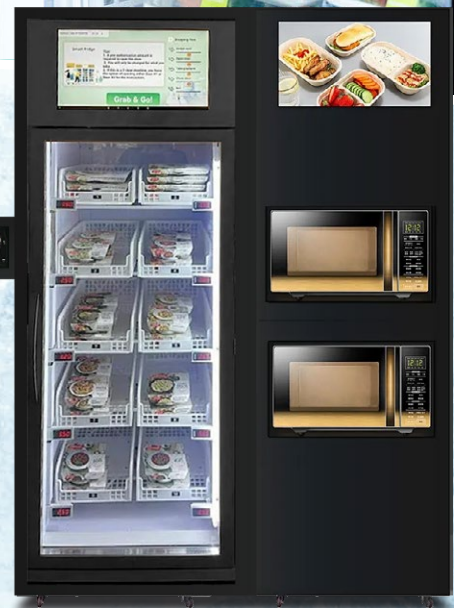
We were the *first company in South Africa* to supply smart vending fridges with a move towards automated micro convenience stores!



SPAZA SMART FRIDGE 24/7
COMBINATION VENDING



SPAZA SMART FRIDGE 24/7
ICE-CREAM VENDING



SPAZA SMART FRIDGE 24/7
HEAT & EAT VENDING



FULL SERVICE VENDING

We take care of everything to make your life easier. Comprehensive machine maintenance, cleaning and keeping them fully stocked.

Our merchandisers tend to your vending machines on a daily or weekly basis to ensure that everything works perfectly and machines are filled with fresh high quality products. Our comprehensive technical support comes with a guaranteed response time.



Quality Coffee



Snacks & Drinks



Fresh Food



Filtered Water



We provide house brands as well as international consumable brands delivered to your site. This fully managed service keeps your staff watered and fed at all times maintaining good performance levels.

If you are looking for a hassle-free, fully-managed vending service, we can help. Whether you own your machine or need a new one, we have a solution for you. From providing a range of new and refurbished vending machines, to filling them with product and technically maintaining them.

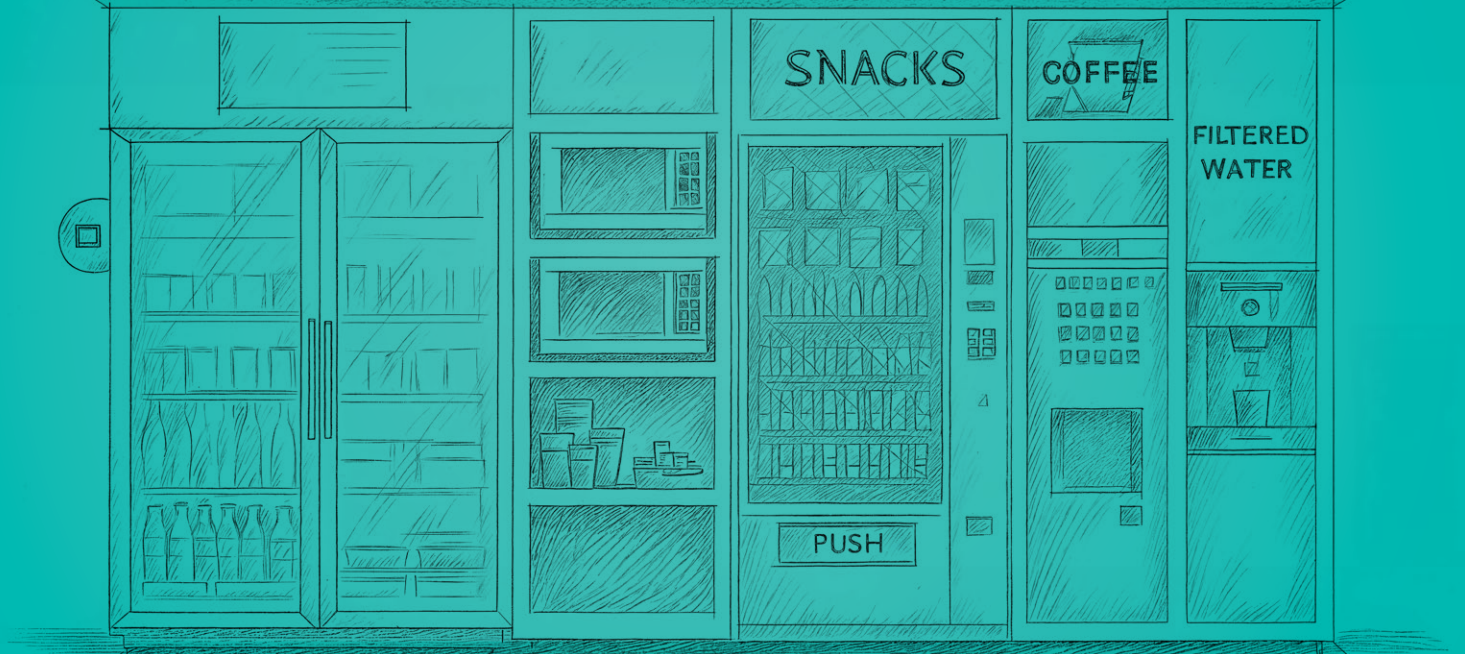
Our fully managed service gives you peace of mind and ensures your machines are always performing their function. Uniformed on-site merchandising staff regularly attend to and fill your machines with products and ingredients as needed.

A dedicated account manager will support you every step of the way with your vending facilities and a responsive call centre is available on the rare occasion technical assistance is required.

Our staff also regularly cleans the inside and outside of your machines to maintain a high degree of hygiene. Highly trained engineers are on-hand to keep your machines operating properly.



CONTEMPORARY PAUSE AREAS



Vending machines should be placed in fitted surrounds to improve their aesthetics, create a designated space, and potentially offer additional benefits like enhanced visibility and functionality. These custom enclosures can also protect the machines, reduce potential hazards, and incorporate branding, creating a more integrated and professional look within a location.

Design your own refreshment station

Here are the key reasons for placing vending machines in fitted surrounds:

Enhanced Aesthetics and Professionalism

Fitted surrounds can transform an ordinary vending machine into a well-integrated part of the environment, contributing to a cleaner, more organised, and sophisticated appearance.

Brand Integration and Marketing

Vending Surrounds can incorporate your brand's colours, logos, and messaging, creating a stronger visual presence and reinforcing brand identity.

Protection and Durability

A surround can protect the vending machine from damage, dust, and debris, extending its lifespan and reducing maintenance needs.

Improved Functionality and Convenience

Surrounds can be designed to incorporate features such as dedicated lighting, advertising space, or even integrated payment systems, enhancing the overall user experience.

Safety and Hazard Reduction

A fitted surround can help prevent tripping hazards and keep the machine's electrical components safely contained, contributing to a safer environment for users.

Designated Space

A surround clearly marks the vending machine's location, making it more visible and creating a designated area for its use, which can be beneficial in busy or large spaces.

Cost-Effectiveness

While there is an initial investment, the benefits of protection, enhanced visibility, and improved user experience can lead to higher sales and lower long-term costs.





PPE: INDUSTRIAL VENDING MACHINES



NO CABLING REQUIRED

Industrial Vending machines significantly reduce the risk of unaccountable equipment which can save enormous costs while enabling employers to effectively demonstrate that they are meeting health and safety obligations to staff by providing easy access to personal protective equipment.

The PPE vending machines can be stocked with a variety of personal protective equipment and other essential consumables to provide:

- ✓ Convenient controlled access 24/7
- ✓ Increase staff efficiency
- ✓ Reduce shrinkage
- ✓ Improve PPE compliance
- ✓ Your choice of PPE supplier
- ✓ Reduce admin costs
- ✓ Individual accountability
- ✓ Cut costs
- ✓ Optimises resource allocation
- ✓ Reduce usage and waste
- ✓ Only pay for usage
- ✓ Complies with legislation

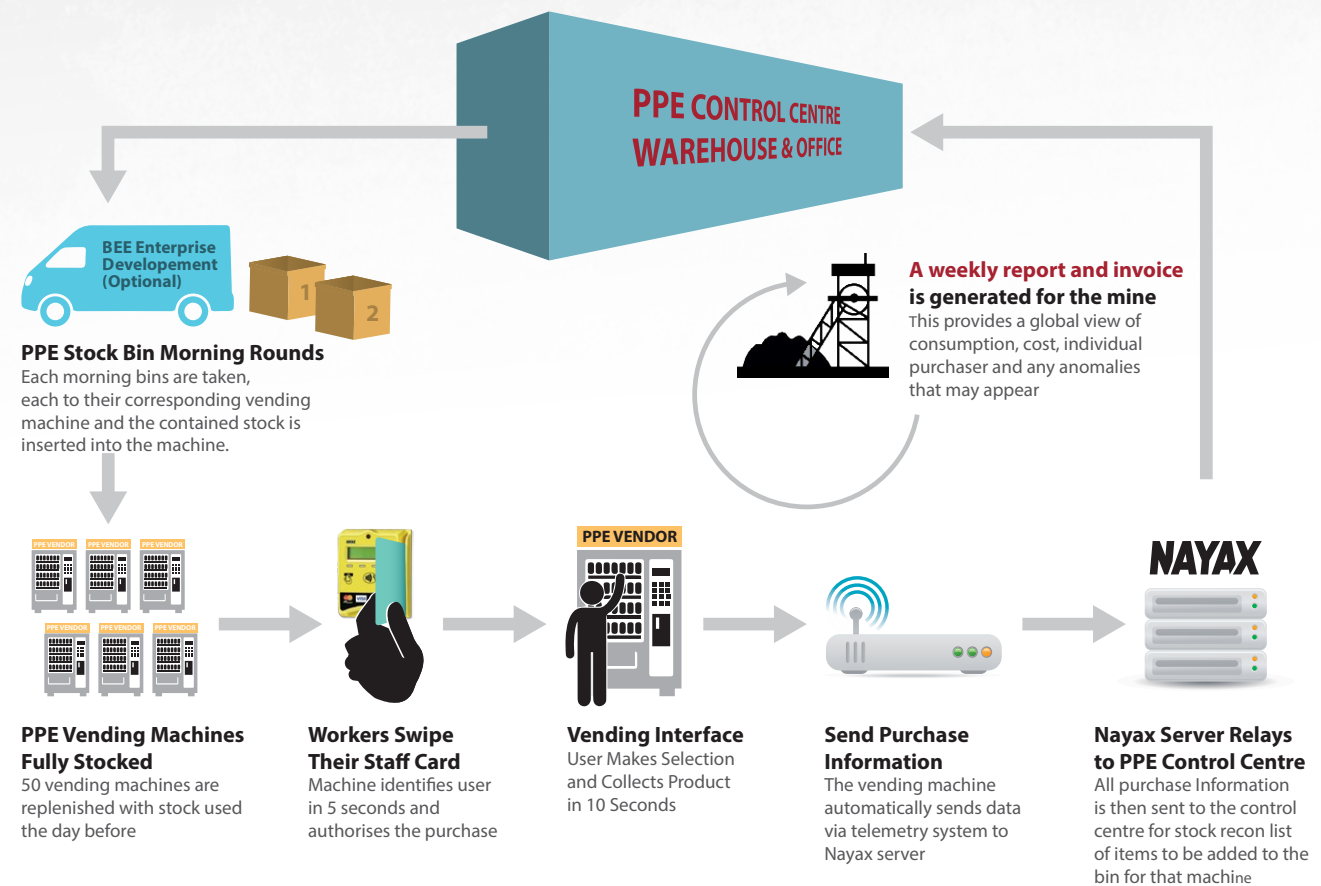
Vending Solutions machines are an ideal way to provide employees with access to important personal protection equipment (PPE), including safety vests, safety glasses, gloves, earplugs, and first aid.

Key features of our PPE vending machines:

- PPE items dispense using a smart card, so you remain in control
- Each transaction is recorded on the card reader as well as employee smart cards, giving you clear visibility around usage
- An email/SMS alert warns you when inventory is running low

**SERVING
12000+ USERS
AROUND THE
COUNTRY**

PPE MANAGEMENT WORKFLOW CHART



GO CASHLESS

THE BENEFITS OF CASHLESS PAYMENTS IN VENDING MACHINES

Internationally cashless vending machines provide a seamless and modern shopping experience for customers while offering operational advantages for vending machine operators, allowing them to streamline operations, boost revenues, and adjust to changing client preferences. They cater to the evolving preferences of consumers and contribute to the overall advancement of retail technology. **Globally 98% of transactions on modern vending machines are now cashless.**

Convenience for Customers

Cashless payments eliminate the need for customers to carry physical cash, making transactions quicker and more convenient. Users may choose from several payment options, including contactless payments, mobile wallets, and credit/debit cards.

Improved User Experience

Cashless transactions are generally faster and smoother, reducing waiting times at vending machines. Mobile apps and digital interfaces can provide a user-friendly experience, allowing customers to browse products and make selections easily.

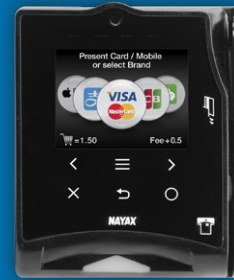
Enhanced Security

Cashless payments reduce the risk of theft, vandalism, and tampering, as there is no physical cash stored in the machine. Operators don't need to worry about handling or transporting cash, minimising security concerns. Reduced Maintenance Costs: Cashless vending systems require less maintenance compared to traditional cash mechanisms. No out of change or coin jams.

Remote Monitoring and Management

Cashless payment systems offer remote monitoring and real-time data tracking. Full back-office remote management system allows operators to monitor inventory levels, sales trends, machine status remotely and managed price changes remotely.

Nayax



Nayax provides a combined solution for telemetry and cashless payments for vending machines. Use customised magnetic cards (employee cards), Credit cards, smart cards, prepaid cards or smartphones. The system runs credit validity checks online and authorises transactions within 2-4 seconds. The system includes a full telemetry system for real time management and control, based on cellular GPRS networks. **Please note: not all features of the cashless payment systems are available in South Africa due to security concerns of financial institutions.**

Monyx is a mobile app that lets you communicate directly with your consumers. Developed in-house, the app enables you, the operator, to market your business and nurture consumer loyalty. The Monyx app works with Nayax's cashless vending system to let you communicate directly with your consumers. A user-friendly interface and wallet-free cashless vending system allows consumers to pick their payment choice and claim vouchers.

Monyx



PayPal

Pay



VISA



*Country-dependant

TELEMETRY

VENDING MACHINE TELEMETRY BENEFITS

Vending machine telemetry offers a range of benefits that can significantly enhance the operational efficiency and profitability of vending businesses. Key advantages of implementing telemetry systems include:

- **Real-time Monitoring:** Operators can monitor their machines from anywhere, reducing the need for frequent visits and increasing customer satisfaction.
- **Improved Stock Management:** Telemetry provides detailed information on product consumption and inventory levels, allowing for efficient restocking and minimising waste.
- **Proactive Maintenance:** By predicting potential issues, operators can schedule maintenance during off-peak hours, minimising disruption to service.
- **Enhanced Customer Experience:** With optimal stock management and well-maintained machines, operators can ensure that customers have access to their favourite coffee, snacks and fresh food, leading to a positive workplace atmosphere.
- **Data-Driven Decision-Making:** Telemetry data can be used to make informed decisions, improving overall business performance and customer satisfaction.
- **Provide full transparency to clients for usage verification.**

These benefits highlight the importance of telemetry internationally in the modern vending industry, making it a valuable tool for operators looking to optimise their operations and growth drive.

Coges Engine is the most complete and innovative electronic vending system: the most advanced functions of the cashless payment system are integrated with cash management and telemetry into one powerful, complete and flexible system to adapt to any need. This is a multi-standard system able to dialogue with the main communication protocols on the market (Executive, MDB, BDV, RS232). Thanks to the integrated cash and cashless management, the system can be connected to any cash recognition device.



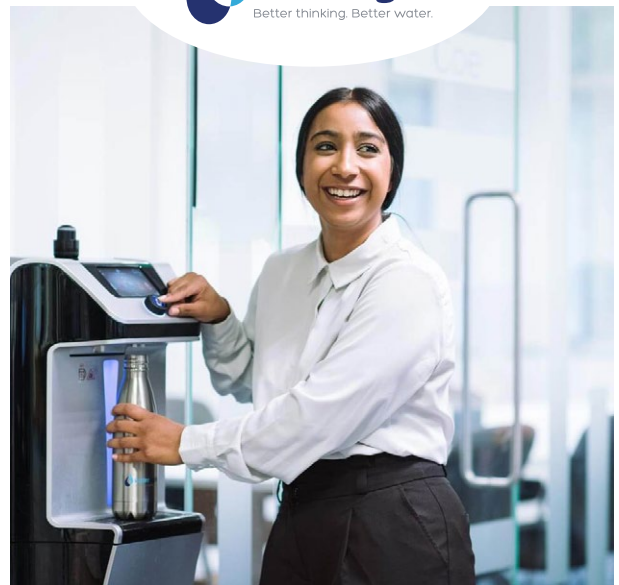
FILTERED WATER

Providing safe and sustainable hydration across the world, Vending Solutions is a leader in the distribution and service of workplace and public hydration solutions.



RECOMMENDED ECO-WISE PLUMBED-IN WATER COOLERS

There's no substitute for a drink of crisp, cool water. It is important to stay hydrated. Providing staff with easy access to refreshing, filtered water is a proven way to increase productivity and boost morale. These coolers also come in compact counter-top versions, perfect for small to medium-sized office environments, meeting rooms and reception areas, providing a steady stream of cold or hot water at the touch of a button.



Superior Classic
Filtered or Mineral Pot

- Removable silver drip tray
- Hot, cold and ambient taps
- Integrated chiller
- Included water bottle



WaterLogic WL100
Plumbed-in

- An economical and effective POU cooler
- Dispensing safe, clean drinking water



WaterLogic WL2
Plumbed-in

- Five varieties of water
- High performance filtration
- Firewall purification system
- Sparkling water system



WaterLogic WL7
Plumbed-in

- Five varieties of water
- High performance filtration
- Firewall purification system
- Sparkling water system

OUR ETHOS

Thanks to new technology we are sourcing vending machines which have been designed to consume less power and offer greater efficiency. The energy and cost savings over time are substantial and help towards a better company and environment for the future. As members of FEDHASA and the **only vending company in South Africa with ISO accreditation 9001 and ISO 45001** ensures that we maintain these standards.

AS AN ETHICAL COMPANY WE...



Respect our environment. We are dedicated to reducing our carbon footprint, handling our waste efficiently and increasing our ecological product offering.



Support our community. We are fully supportive of community initiatives, and activities undertaken by our supply chain.



Offer quality and choice. Together with our partners and suppliers, we are focused on offering a wide range of quality products, including healthy and certified alternatives.



Provide a safe and enjoyable workplace. We are committed to constantly improving our health and safety guidelines, creating an environment in which our employees work because they love to, not because they have to.





RENTALS

Vending Solutions offers competitive rentals carefully tailored to suit your requirements on Hot Beverage, Snack and Drink, PPE, Hygiene Vending Machines and Water Coolers. Machines are available on DIY rental, subsidy rentals or as part of our full service vending program. Contact us to find out about options available in your area.

- ✓ Our rentals are for a fixed term of 12 , 24, 36 or 48 months.
- ✓ All rental prices include insurance.
- ✓ All rental prices include maintenance, part replacement and labour costs.



ADVERTISING & BRANDING

Increase your brand footprint by covering your vending machine in attractive graphics highlighting your brand. Video advertising also available via touchscreen.



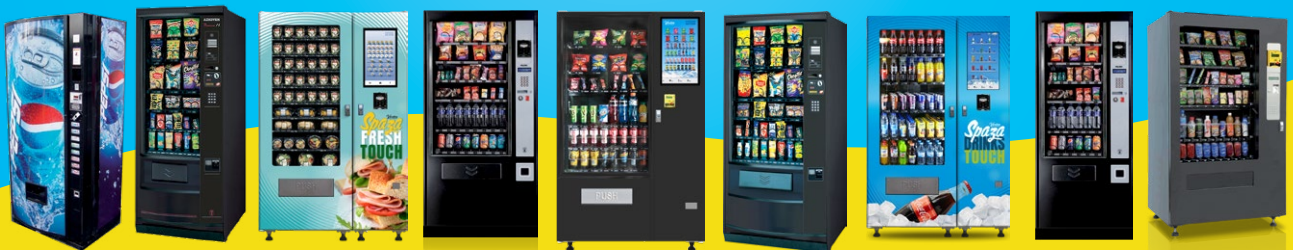
VENDING BUSINESS OPPORTUNITY

From an investor/aspiring entrepreneur's point of view, vending offers many opportunities and advantages. You can start small and add machines as your cash flow increases. It's low maintenance, and you can run your entire business from home.

We will show you how to set up and run your own independent vending services business in your own area. Vending Solutions advises you how and when to expand and what equipment you'll need for individual sites to obtain the highest returns.



We are proud partners with PepsiCo South Africa and the Mzansi Black Business Accelerator Program.



25+

Years in Business

1350+

Total Vending Operators

8000+

Total of Machines Supplied





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Push our buttons



24/7